Propeller Clubs of Northern California and Los Angeles & Long Beach On-Line Zoom

The Past, Present and the Future of Busan Port

- Korean and U.S. Ports : Learning From Each Other -

2023. 5. 22(Mon) 14:00

- US Pacific Time	: May 22 nd 14:00
- Korean Time	: May 23rd 06:00

LEE, Eung-hyuk (이응혁) Director of Marketing & Int'l Affairs Busan Port Authority



(Intro) Liner Shipping

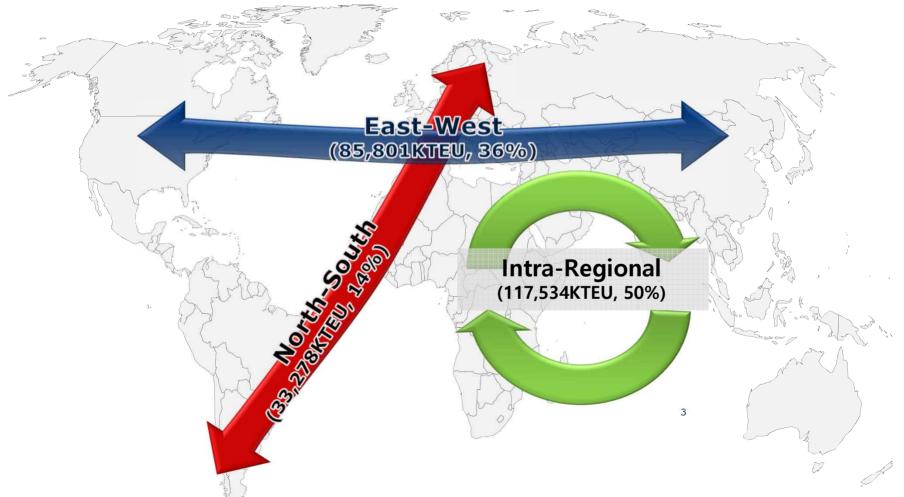
I. The Port of Busan's Transshipment (Japan & China)

II. The Port of Busan's Plans for New Automated Terminal

III. Efforts to transition the Port to zero emissions.

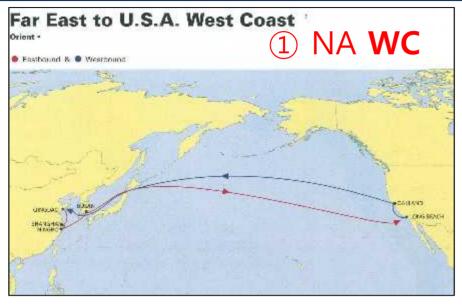
IV. Others

Global CNTR Traffic in Major Trade routes : 237MTEU (Drewry est.)

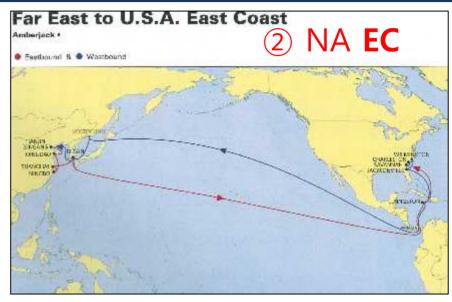


* Source : Drewry Container Forecaster & Annual Review 2022/23, Visualized by BPA Marketing Dept

East-West Trade Example

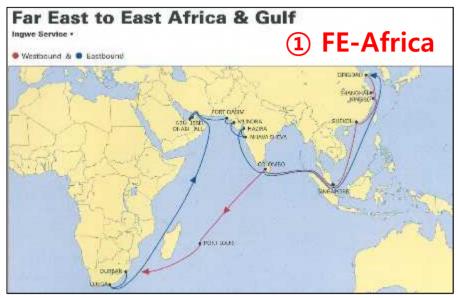


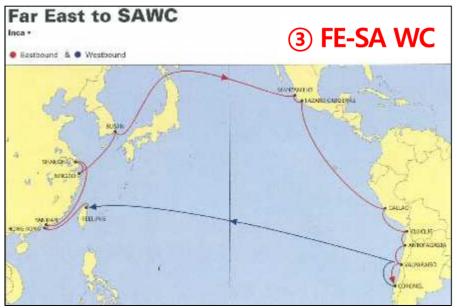






North-South Trade Example

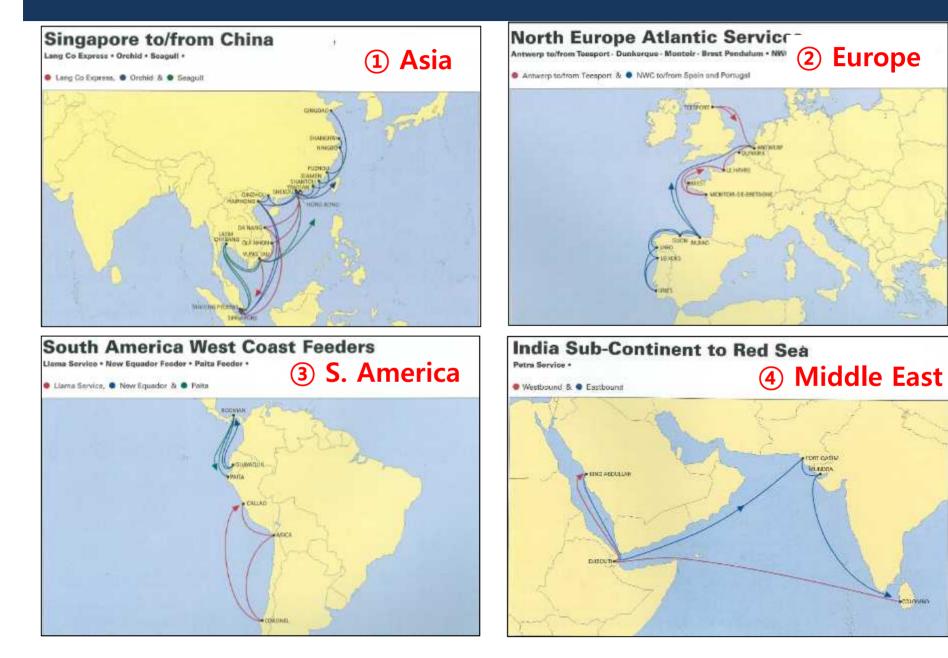






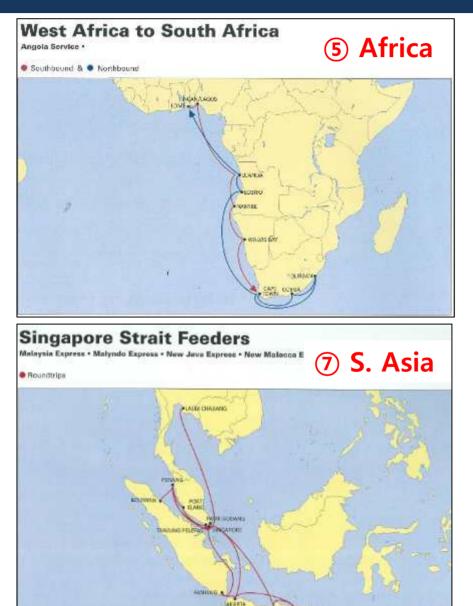


Intra-Regional Example



6

Intra-Regional Example



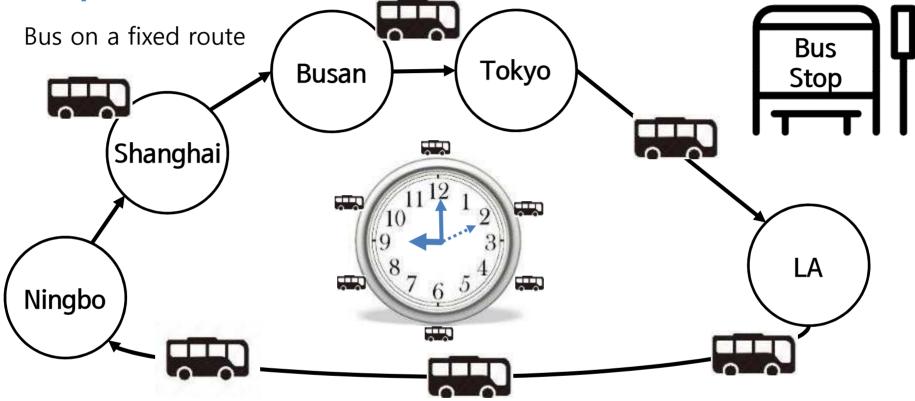
SHIEDEWIC

CHARLENG



7

Transpacific routes





60 min(1 hour) to fully circle the route, every 10 min? \rightarrow 6 buses



42 day route, every 7 day? \rightarrow 6 vessels

Transpacific route example: USWC



Weekly Interval

- 1. Slow Speed
- 2. Added Bus Stops



70 day

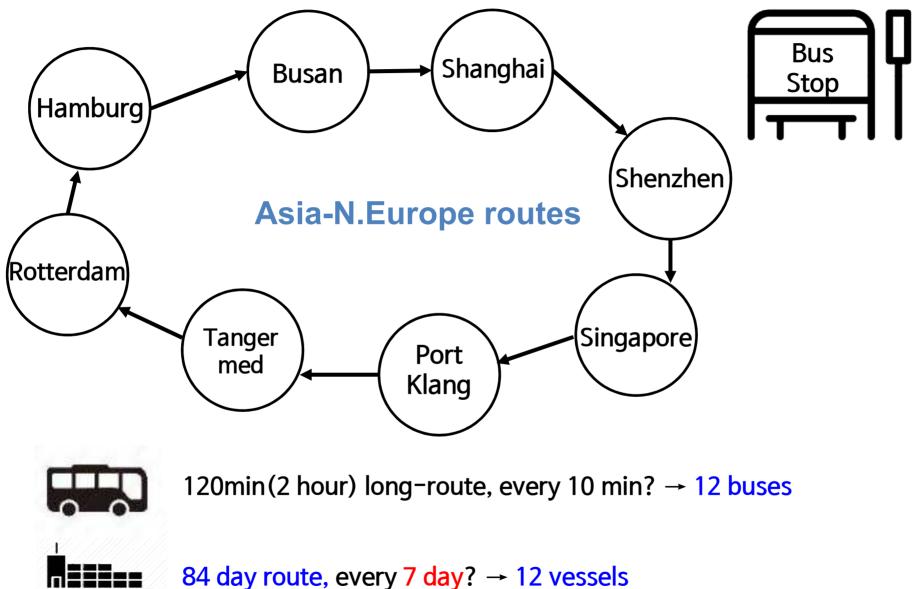
- 1. Slow Steaming
- 2. Added Port of Call



Shippers' Perspective "Shipping service quality suffers!! "

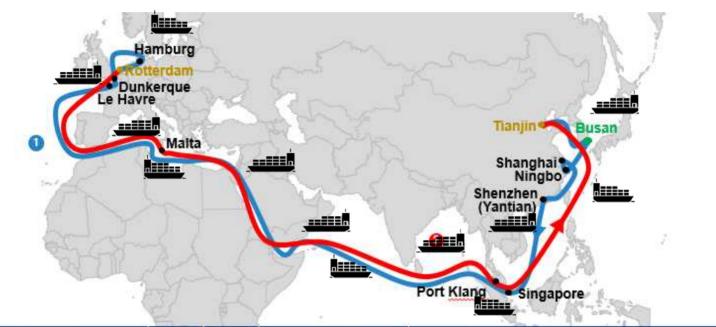
Transpacific route example: USEC





84 day route, every 7 day? \rightarrow 12 vessels

Asia-N.Europe Service Example



Carriers	Dur.	Freq.	Ships	Rotation
CMA CGM / ONE	84	7	12 x 17,292 – 23,112 teu	<mark>Fianjin, Busan,</mark> Ningbo, Shanghai, Shenzhen (Yantian), Singapore, Le Havre, Dunkerque, Hamburg, <mark>Rotterdam,</mark> Malta, Port Klang, Tianjin

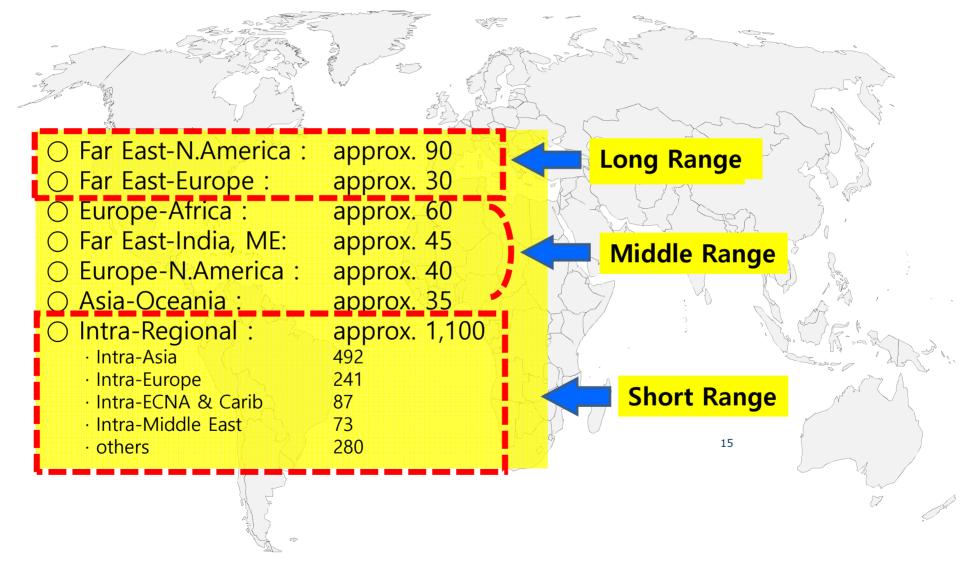


- Duration : 21 days - 1,000TEU x 3



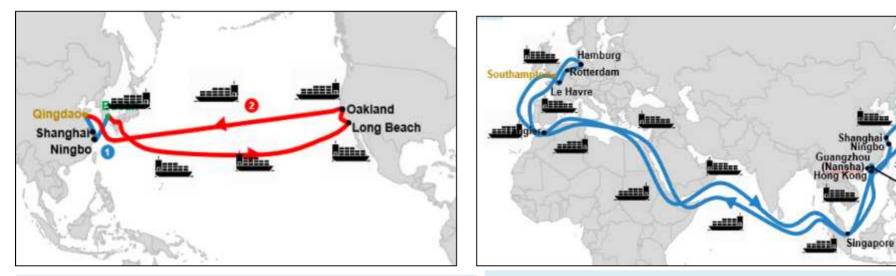
Duration : 63 days3,000TEU x 9

Number of Global Weekly CNTR Service : about 1,400



Liner Shipping – High Fixed Cost (USWC & N.Europe)

* Vessel operating cost varies from carrier to carrier depending on vessel ownership, fuel type, etc.



〈 Annual Cost for one TP Service 〉

- * 8,000 TEU-mark ship
- = > Per Ship \$22M~\$60M (약270억원~720억원)
- ⇒ 6 ships:\$130M~\$360M (약1,600억원~4,300억원)
- * Chartering \Rightarrow \$25,000~\$100,000 (daily)
- * Fuel Cost/ton \$550 ~ \$1,000 (* daily consumption 80ton)

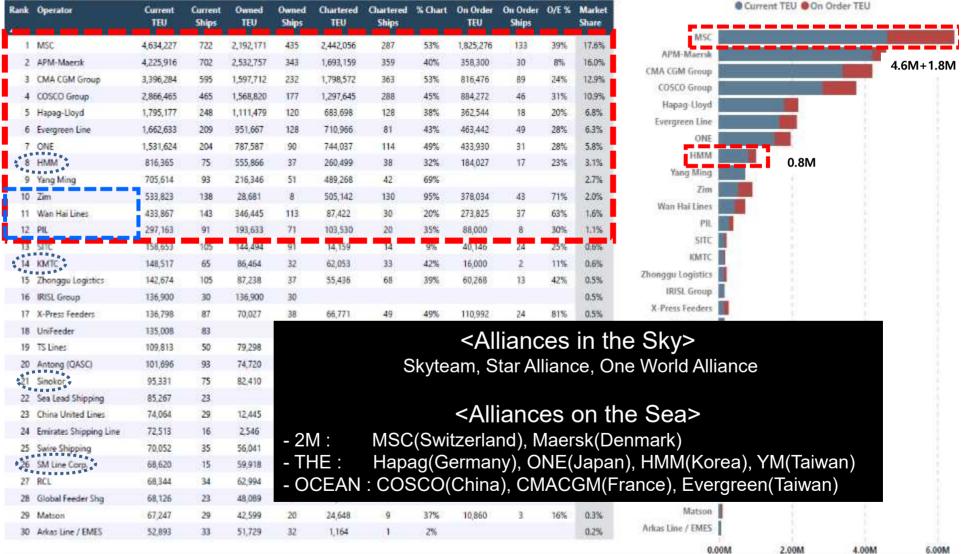
〈 Annual Cost for one N.Europe Service〉

- * 16,000~20,000 TEU-mark ship
- => Per Ship \$32M~\$102M (약380억원~1,500억원)
- =>12 ships:\$380M~\$1.5B (약4,500억원~1조8,000억원)
- * Chartering \Rightarrow \$60,000~ \$260,000 (daily)
- *Fuel Cost/ton \Rightarrow \$550 ~ \$1,000 (*daily consumption 100ton)

(Key assumption : vessels are all time-chartered and vessel speed is 17 knots.)

Shenzhen (Yantian)

Global Shipping Line Capacity & Market share



※ Source : Alphaliner (Feb. 2023)



(Intro) Liner Shipping

I. The Port of Busan's Transshipment (Japan & China)

II. The Port of Busan's Plans for New Automated Terminal

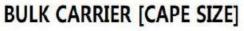
III. Efforts to transition the Port to zero emissions.

IV. Others

Liner Shipping









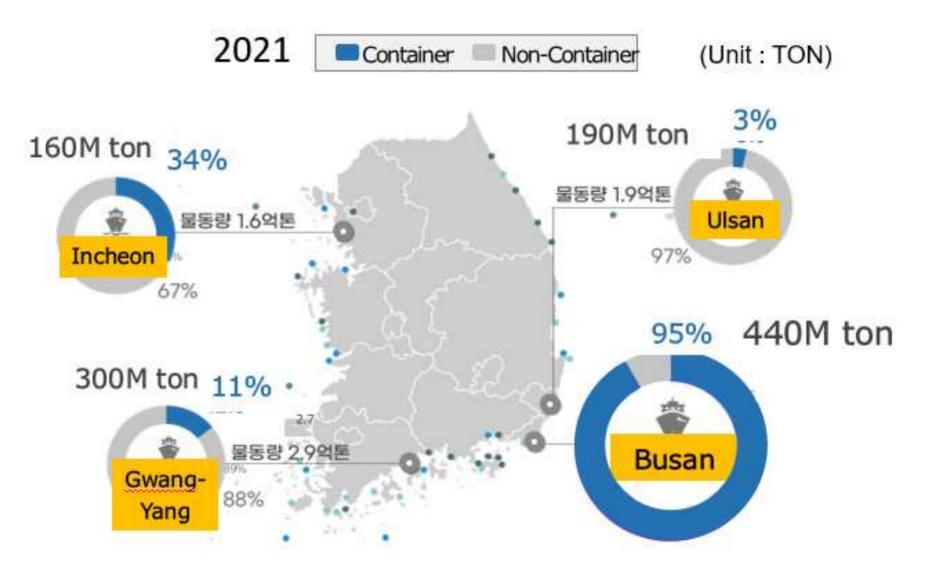
TANKER [VLCC]



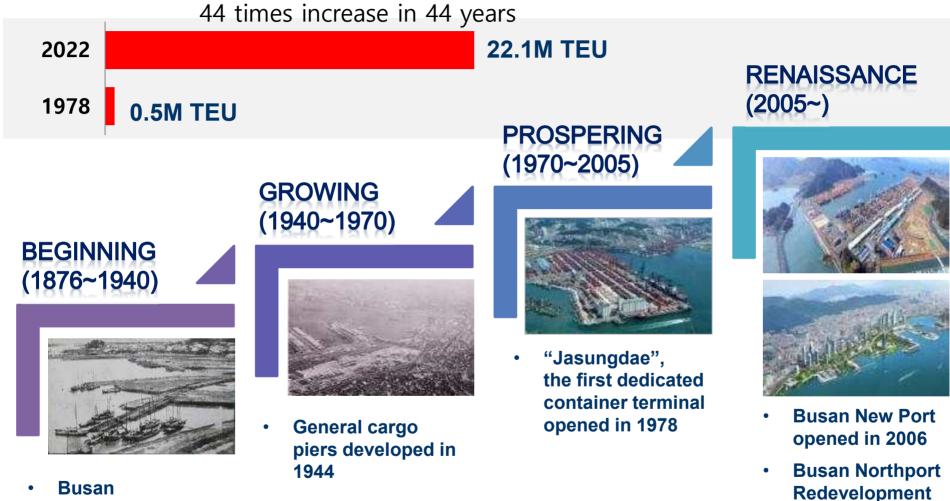
CAR CARRIER

TON-based Comparison of Korean Ports

National Port Development Master Plan in every 10 year!!



History of Busan Port

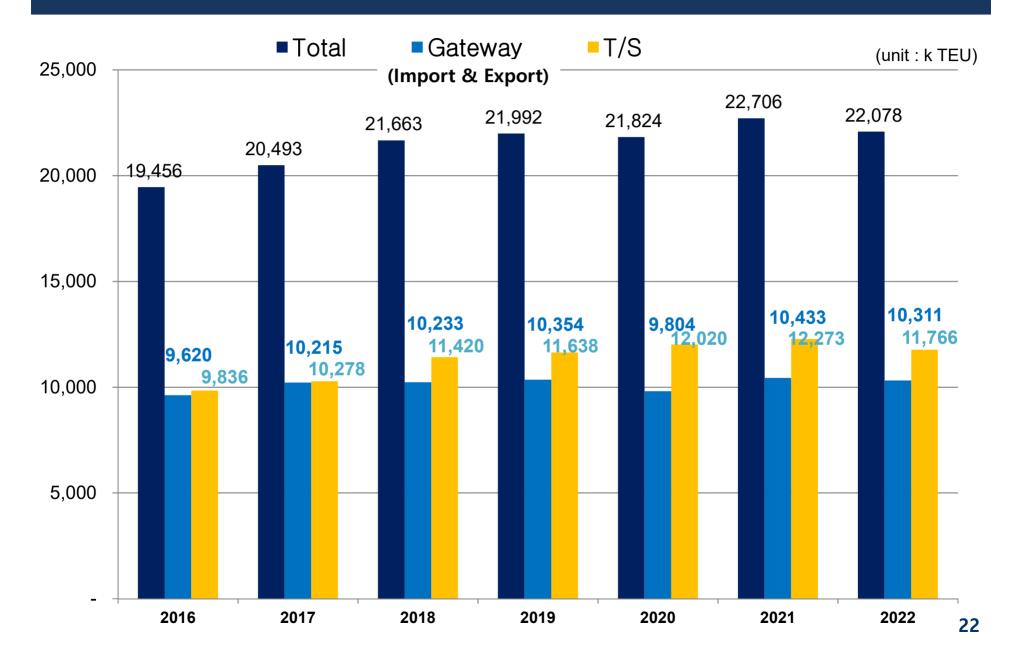


Busan
 International Port
 opened in 1876

Project started in

2008

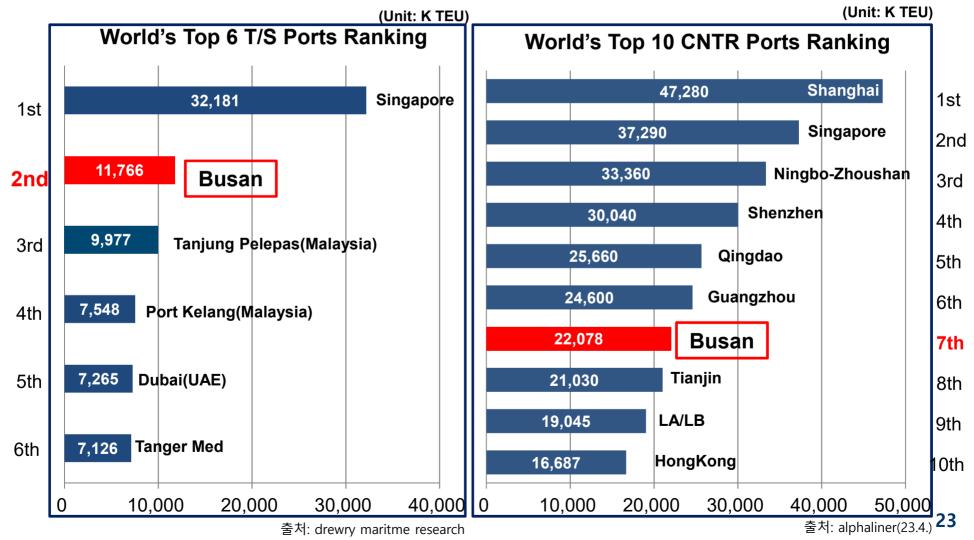
Busan Port Throughput in recent 7 years



Current Status of Busan Port

The 2nd busiest T/S Port and 7th busiest Port in the world

* 2022 container throughput



Busan Port Domestic CNTR Market Share

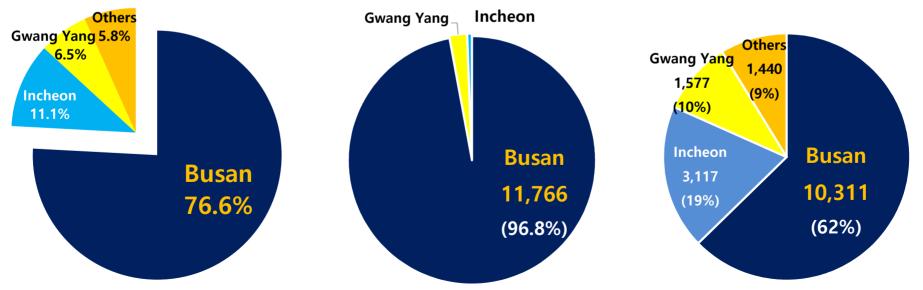
Domestic CNTR Throughput : 29Million TEU(2022)
Busan Share : 75.2%(2020) → 75.6%(2021) → 76.6%(2022)

2022 S.Korea CNTR T/Put by Por

<Total T/Put≽

<Transshipment>

<Gateway (Local)>



Busan Port Throughput by Nation (2021)

Top 3 nations(CHA, USA, JPN) account for 55% of total volume

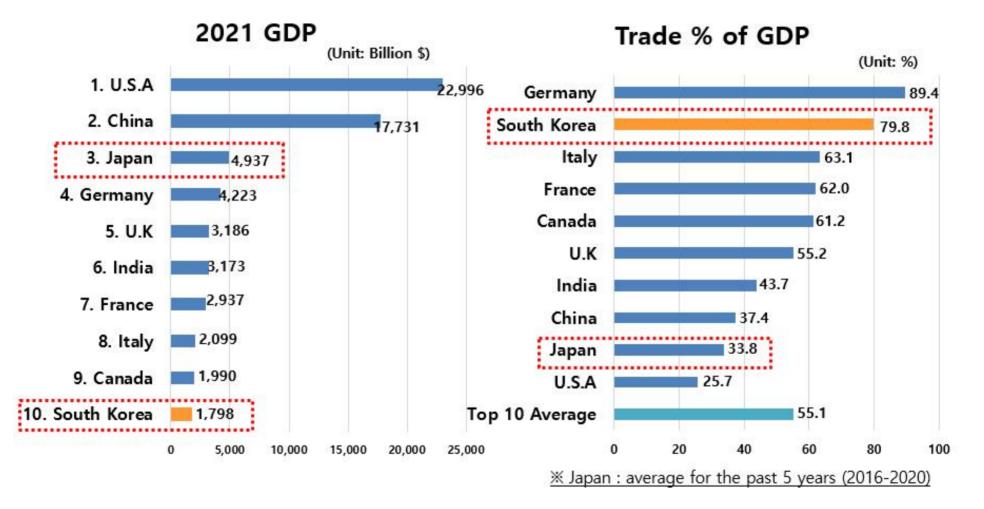
✓ 60% of T/S Volume

(Unit : K TEU)

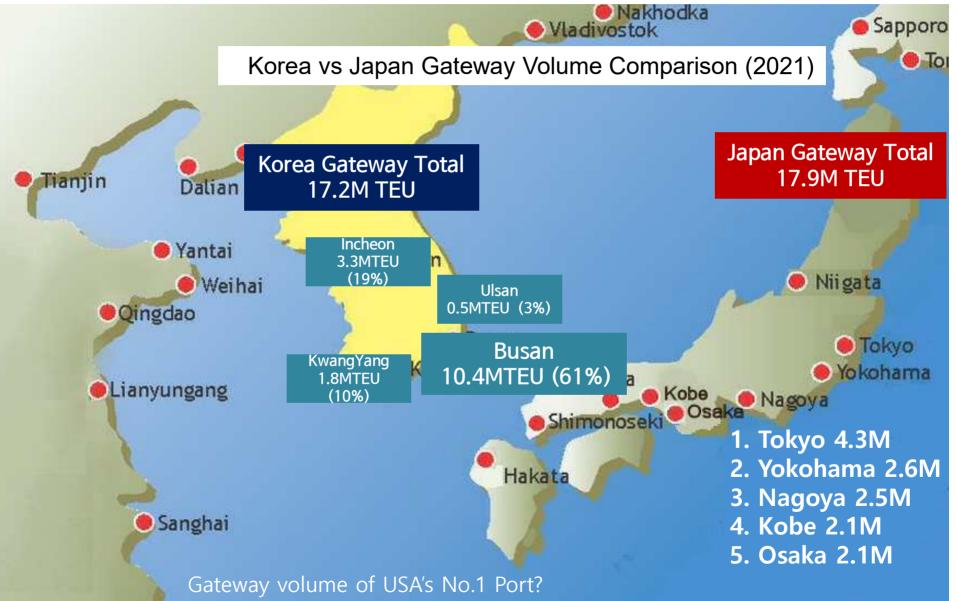
RANK	PORTS	Throughput(TEU)			YoY Growth Rate(%)		
	TORTS	TOTAL	G/W	T/S	TOTAL	G/W	T/S
Т	OTAL	22,706	10,433	12,273	4.0	6.4	2.1
1	China	6,297	2,406	3,891	3.0	5.3	1.6
2	USA	3,296	1,646	1,650	2.0	10.6	∆5.3
3	Japan	2,915	1,198	1,717	∆2.4	∆5.9	0.2
4	Canada	732	231	502	8.2	9.0	7.9
5	Russia	835	304	530	33.6	39.1	30.6
6	Vietnam	628	409	219	5.7	6.7	3.7
7	Mexico	625	276	349	15.4	20.0	12.1
8	Thailand	369	182	188	0.7	0.6	0.8
9	Taiwan	372	223	150	3.4	13.9	∆9.1
10	Chile	406	87	319	16.1	∆8.4	25.3

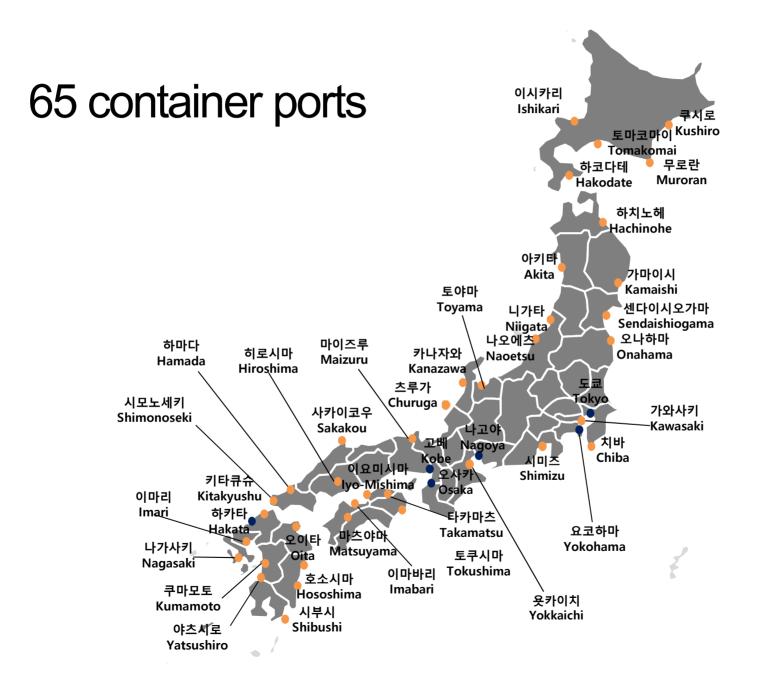
% source : port-MIS

GDP & Trade Comparison : Japan vs S.Korea

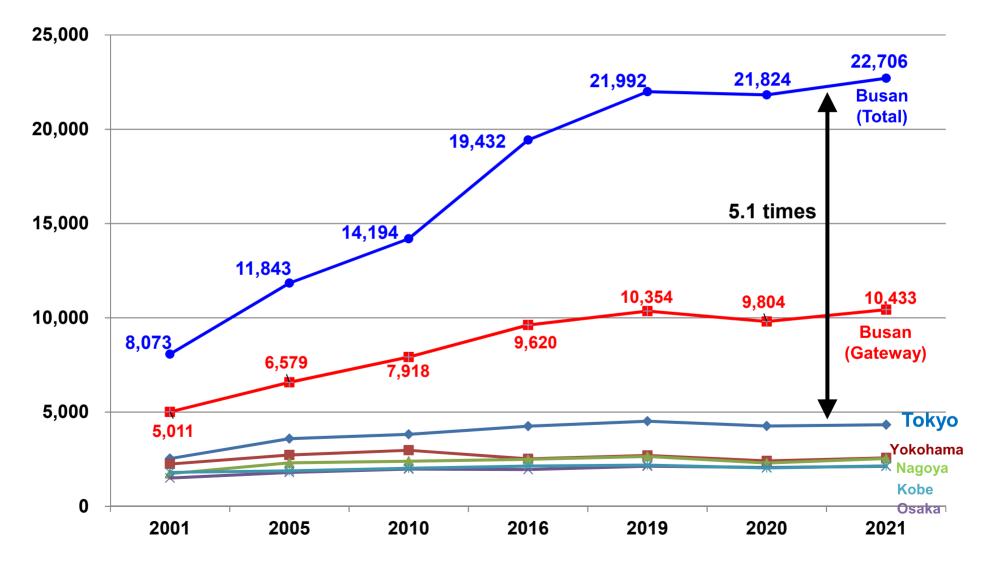


Busan Port's Centrality





Container throughput trend comparison of 5 major Japanese ports vs Busan



Carrier Perspective – How to best utilize high-value asset

* Vessel operating cost varies from carrier to carrier depending on vessel ownership, fuel type, etc.

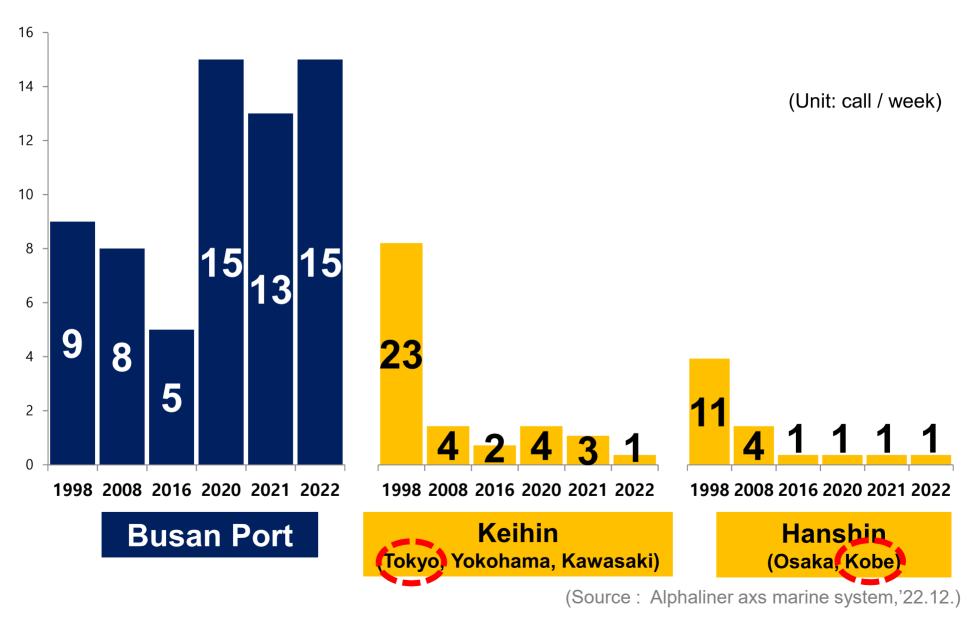


〈 Annual Cost for one TP Service 〉

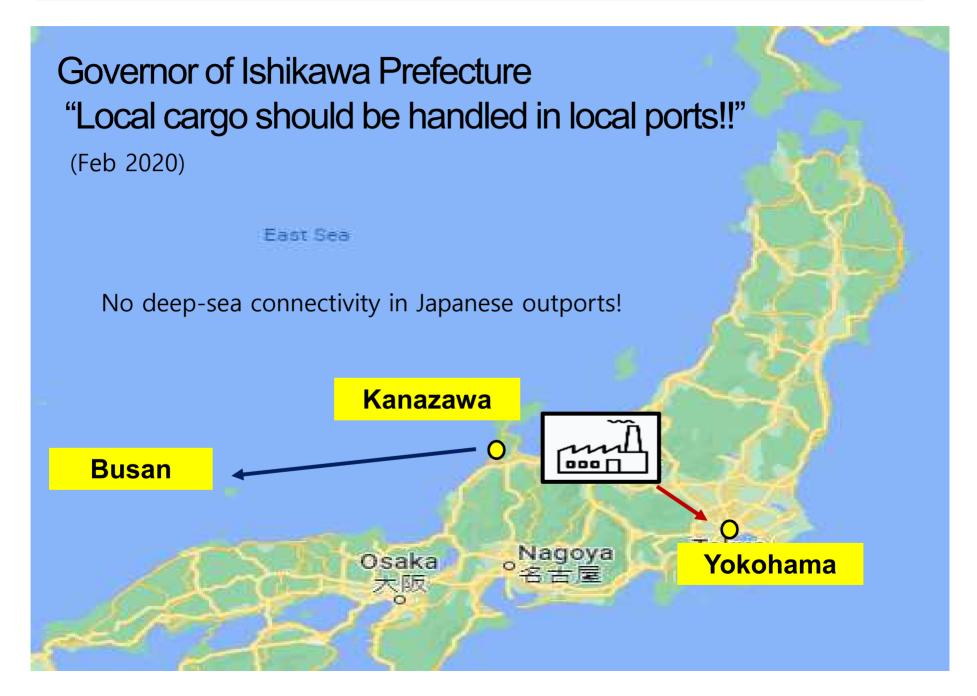
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- ⇒ 6 ships:\$130M~\$360M (약1,600억원~4,300억원)
- * Chartering ⇒ \$25,000~\$100,000 (daily)
- *Fuel Cost/ton \$550 ~ \$1,000 (* daily consumption 80ton)

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- * Chartering ⇒ \$60,000~ \$260,000 (daily)
- *Fuel Cost/ton \Rightarrow \$550 ~ \$1,000 (*daily consumption 100ton)

(Key assumption : vessels are all time-chartered and vessel speed is 17 knots.)



Europe Service network comparison : Japanese ports vs Busan



Japanese Municipal Cities & Busan Port => Win-Win Relation <<u>Kanazawa / Nov 28, 2022</u>>

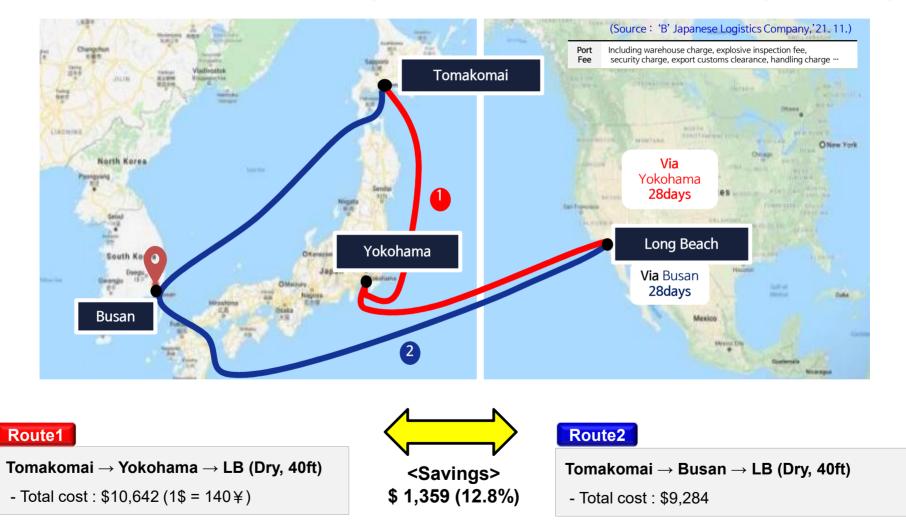


<Toyama / Feb 14, 2023>



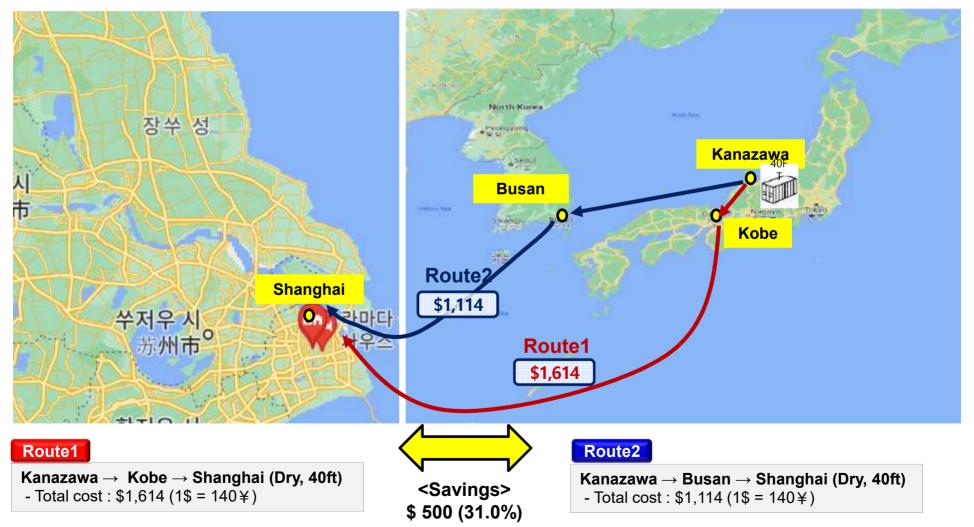


Total Cost & Lead time (from Tomakomai to Long Beach)



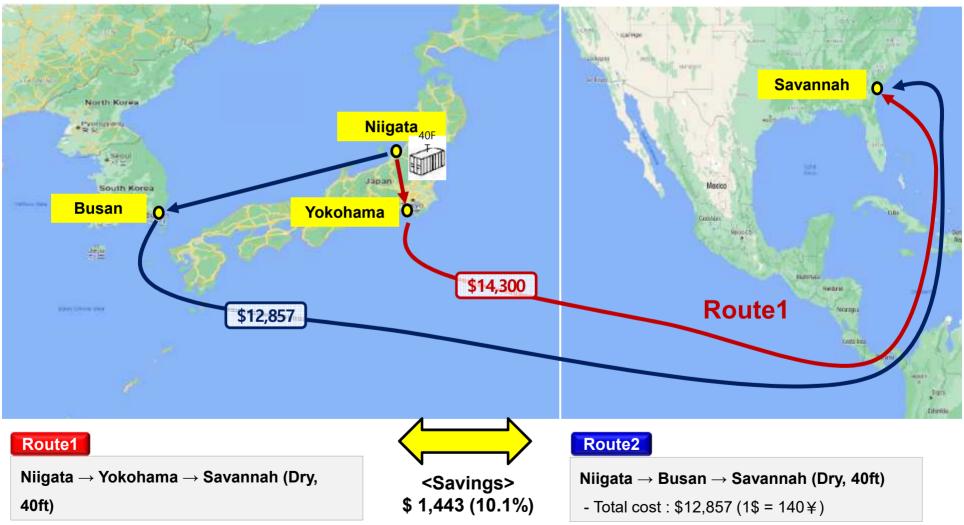
* Source : Several carriers and logistics companies. Prices can vary depending on contract terms and period. (2021) 34

Total Cost & Lead time (from Kanazawa to Shanghai)



* Source : Several carriers and logistics companies. Prices can vary depending on contract terms and period. ('22.12.)

Total Cost & Lead time (from Niigata to Savannah)



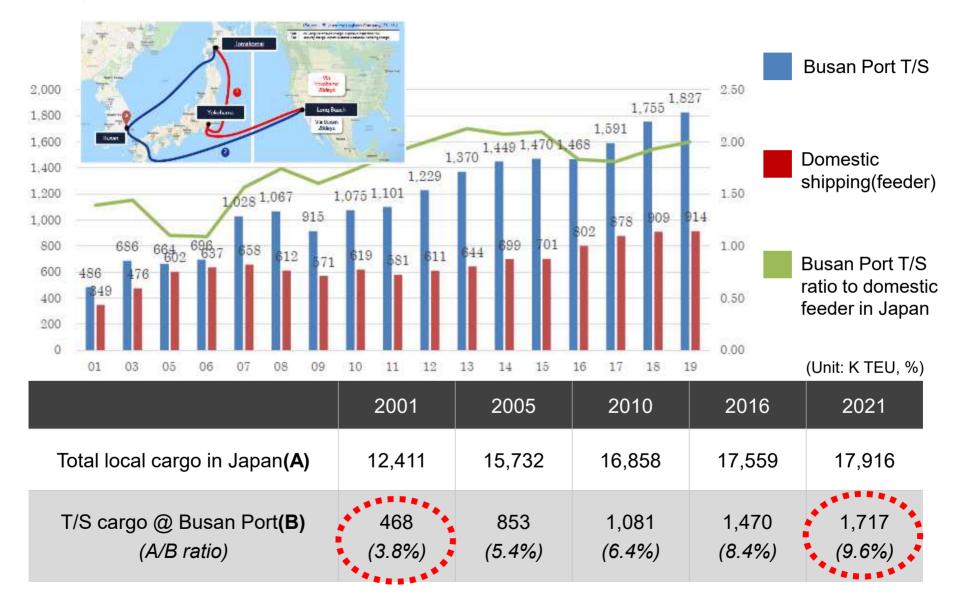
- Total cost : \$14, 300 (1\$ = 140 ¥) * Source : Several carriers and logistics companies. Prices can vary depending on contract terms and period. ('22.12.)

Weekly CNTR service of Major Asian Container Ports

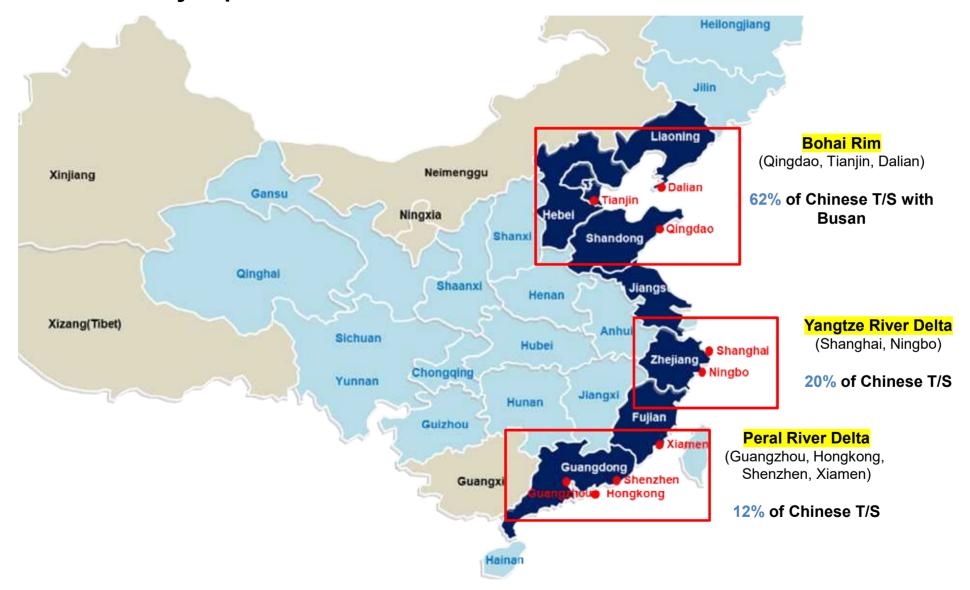
No.	Ports	Total	China	Japan	S.E. Asia	USWC	USEC	N. Europe	Med	Middle East	Indian sucont.	E.& S. Africa	W. Africa	Oceani a	WCSA	ECSA	Russia
1	Singapore	331	48	13	124	6	11	15	11	14	47	10	9	17	1	5	0
2	Shanghai	286	NA	40	77	31	19	14	13	11	21	7	8	17	13	5	10
3	Shenzhen	283	NA	22	101	30	21	17	14	12	22	4	3	16	11	5	5
4	Busan	276	48	66	54	23	14	4	11	4	9	0	2	9	9	3	20
5	Port Kelang	225	59	11	64	4	1	2	4	15	50	4	2	9	0	0	0
6	Ningbo	204	NA	13	44	27	17	18	11	14	19	6	2	9	13	6	5
7	Hong Kong	187	NA	24	102	9	6	3	2	2	11	2	0	11	10	5	0
8	Kaohsiung	175	58	20	53	11	7	2	3	2	7	1	0	8	3	0	0
9	Dubai	164	16	0	18	1	4	3	11	59	39	10	3	0	0	0	0
10	Qingdao	163	NA	17	46	17	9	5	7	9	10	4	4	10	9	2	14
11	Guangzhou	100	NA	7	50	4	2	3	2	4	7	4	8	7	0	0	2
12	Yokohama	87	31	NA	34	7	0	0	0	0	0	0	0	8	6	0	1
13	Tanjung Pelepas	85	18	3	30	1	4	7	0	1	4	6	4	7	0	0	0
14	Kwangyang	77	31	4	25	4	0	1	0	0	4	0	2	1	0	0	5
15	Tokyo	77	32	NA	35	8	0	1	0	0	0	0	0	1	0	0	0
16	Kobe	68	23	NA	34	4	0	1	0	0	0	0	0	5	0	0	1
17	Osaka	64	32	NA	26	4	0	0	0	0	0	0	0	2	0	0	0
18	Incheon	61	22	2	36	1	0	0	0	0	0	0	0	0	0	0	0
19	Tianjin	53	NA	14	20	1	0	4	1	2	3	0	2	1	0	0	5
20	Dalian	39	NA	17	18	0	0	2	1	0	0	0	0	1	0	0	0

* Source : Linerlytica ('22.12.)

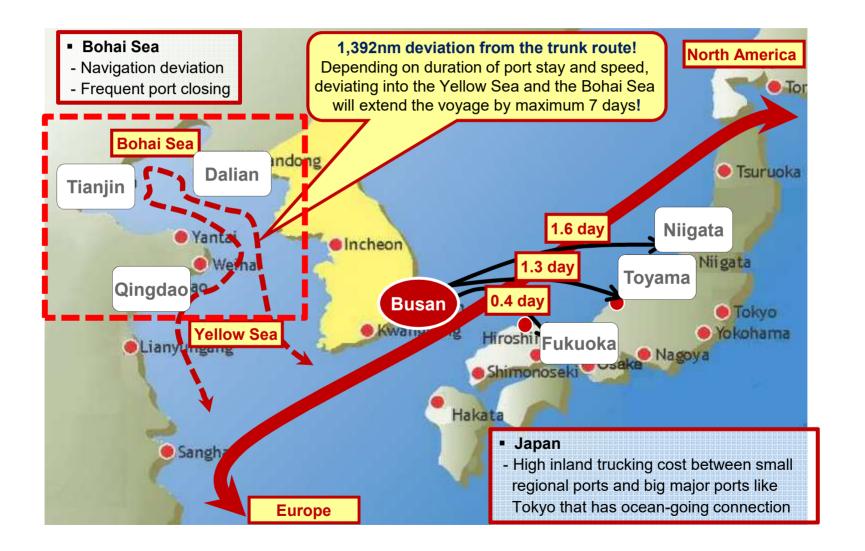
Japanese Domestic Feeder vs Busan Port T/S

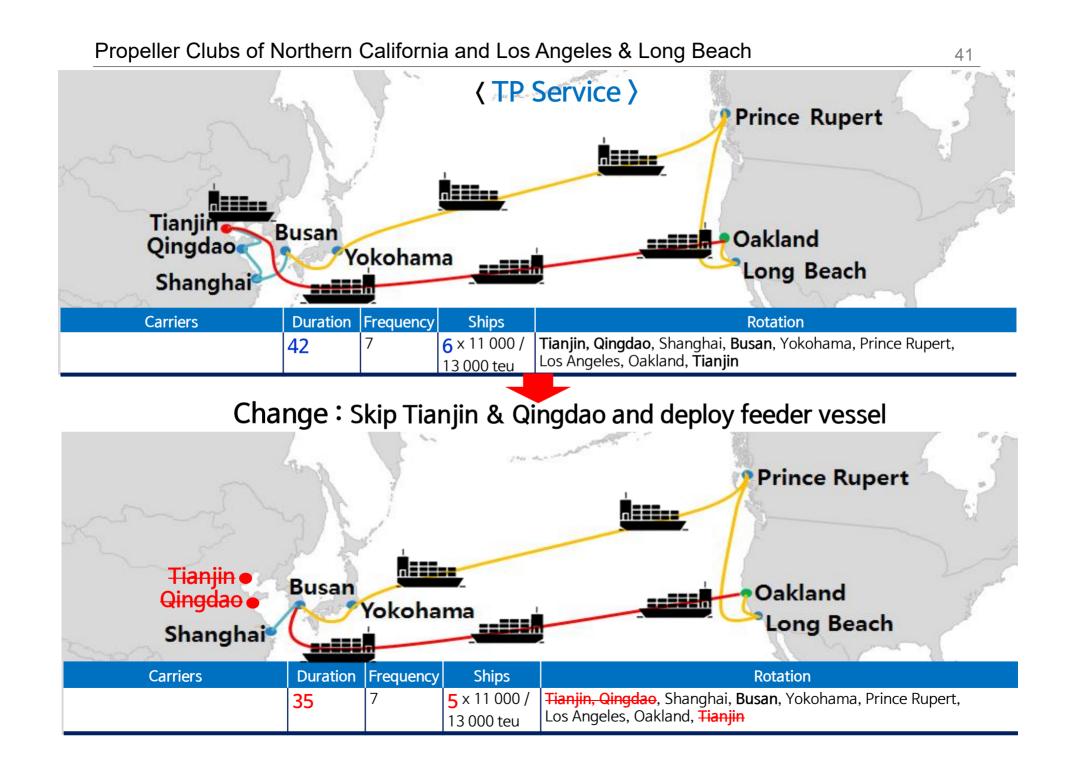


94% of Chinese T/S with Busan comes to/ from nine major ports (Chinese T/S 3.8M TEU, 32% of total Busan Port T/S)

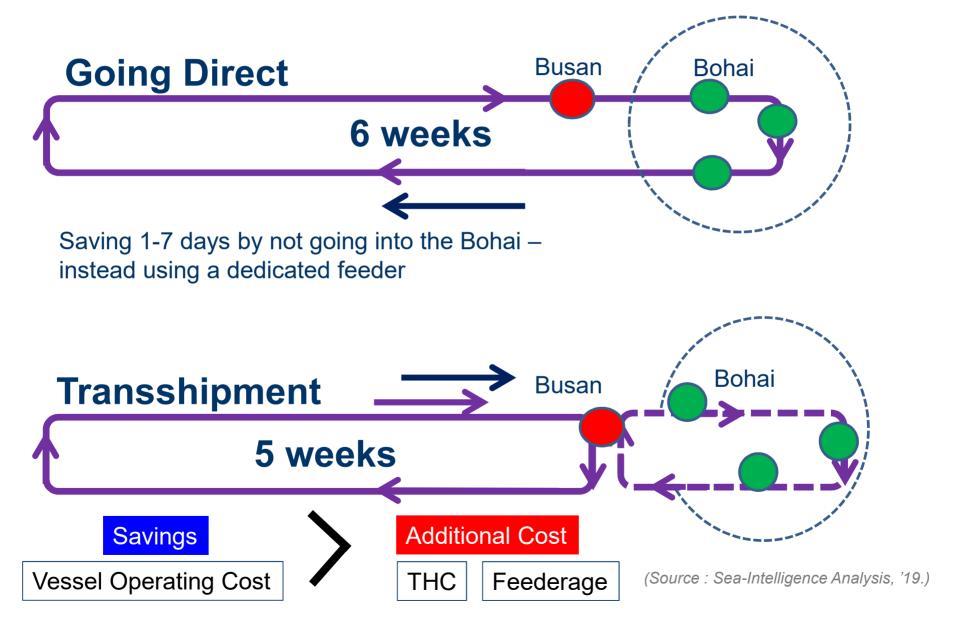


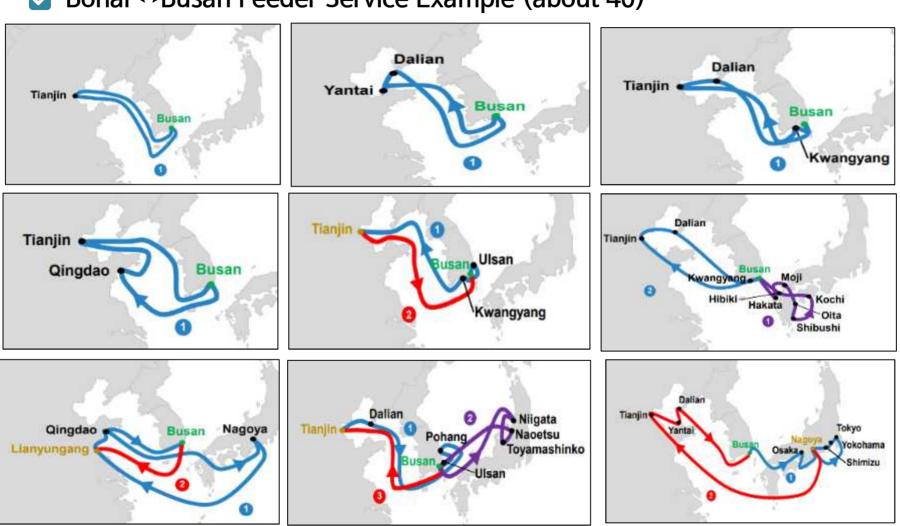
Bohai Causes Big Deviation





(Hidden Cost Savings) Bohai Direct Calling vs Busan Port T/S





☑ Bohai ↔ Busan Feeder Service Example (about 40)

Source : Busan Port Authority

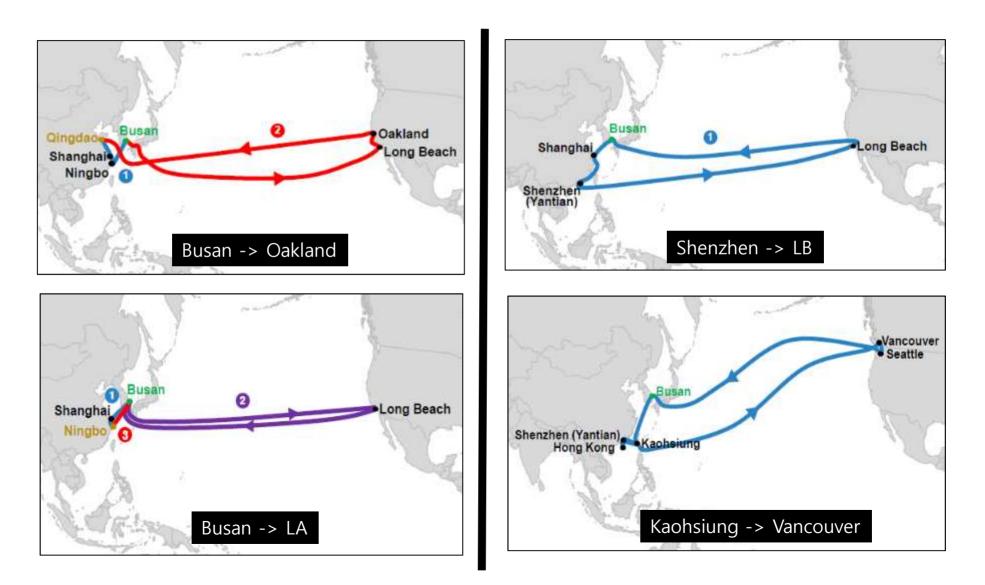


Economic development in Bohai

Busan T/S volume

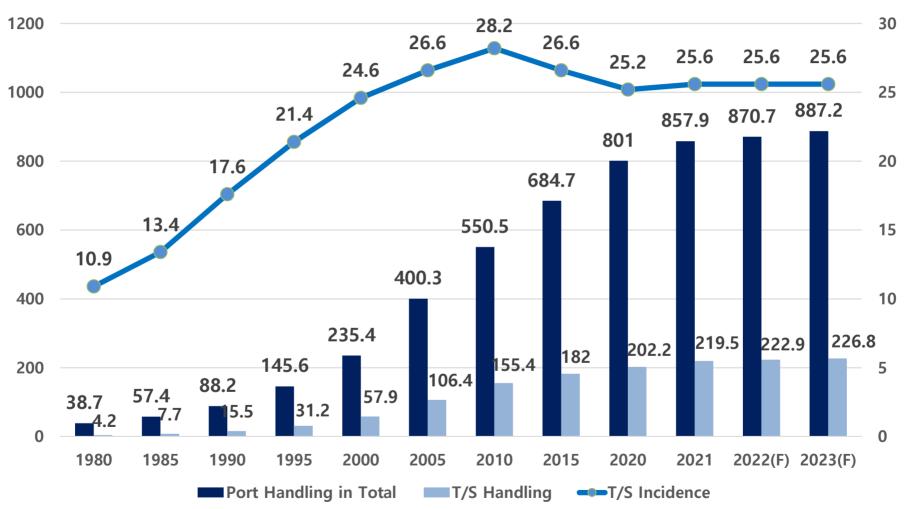
* Source : www.chinaconnect.com

✓ Last Port of Call (to North America) Advantage



Global T/S Incidence

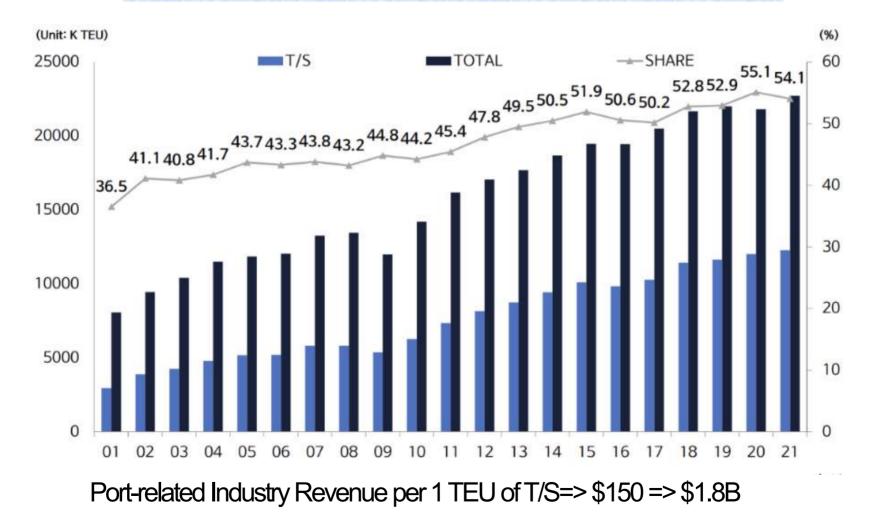
(Unit: M TEU)



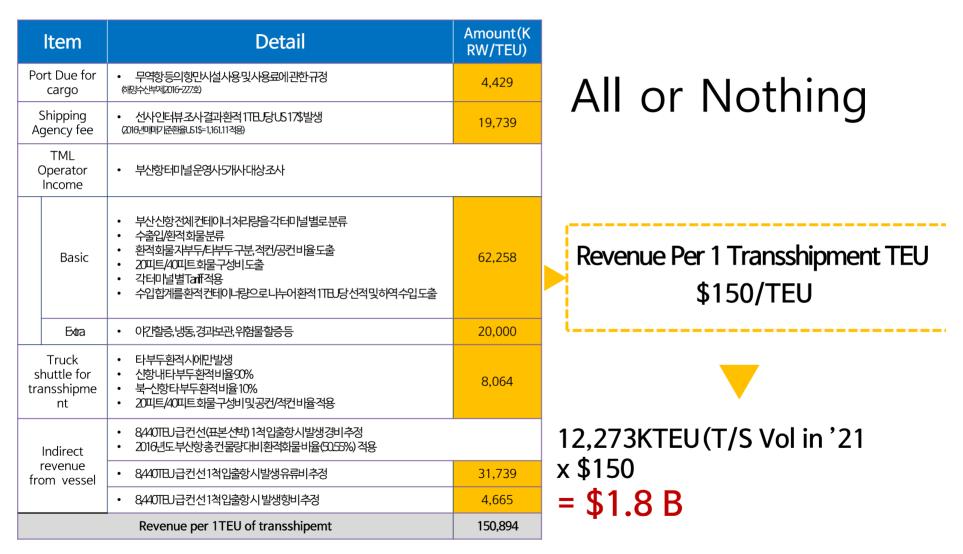
출처: Drewry Maritime Research(2022/23), visualized by Busan Port Authority

Busan Port T/S Incidence for the Past 20yrs

Location, Connectivity, Stability => Transshipment 1



Port Industry Revenue per 1 TEU of Transshipment cargo



* Source: "Impact of Port Industry on the National and Local economy, Korea Maritime and Ocean Univ. '18.02.



(Intro) Liner Shipping

I. The Port of Busan's Transshipment (Japan & China)



III. Efforts to transition the Port to zero emissions.

IV. Others

New Port Expansion : History of Busan Port





- 6 Container Terminal Operators
- 26 berths in operation (24 container berths, 1 multi purpose, 1 ro-ro for car)
- Total 47 projected berths by 2030
 - 21 additional berths to be developed over several phases(14container, 3feeder, 4multi-purpose berths)

New Port Expansion : future development



Fully Automated Port Project



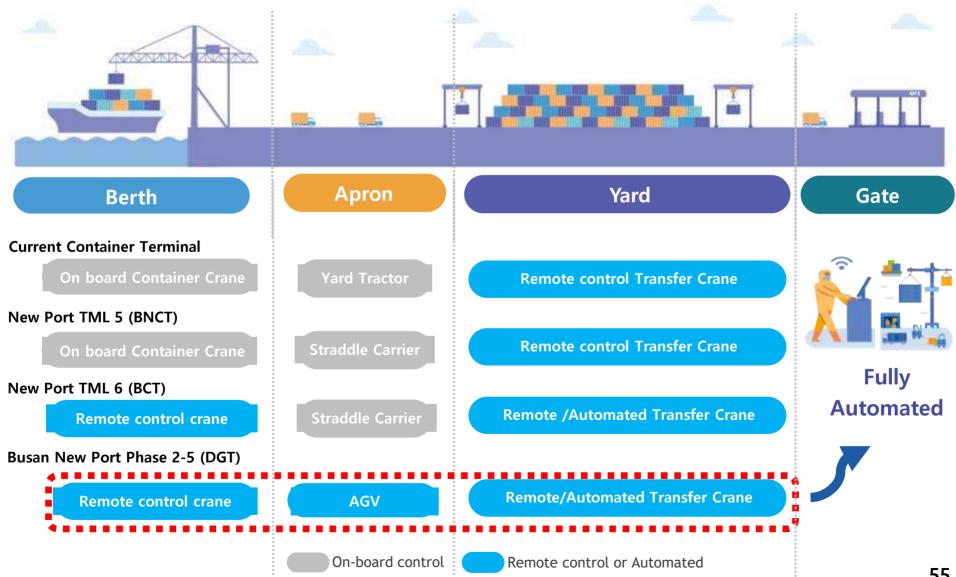








Fully Automated Port Project : Present vs Future











Contents

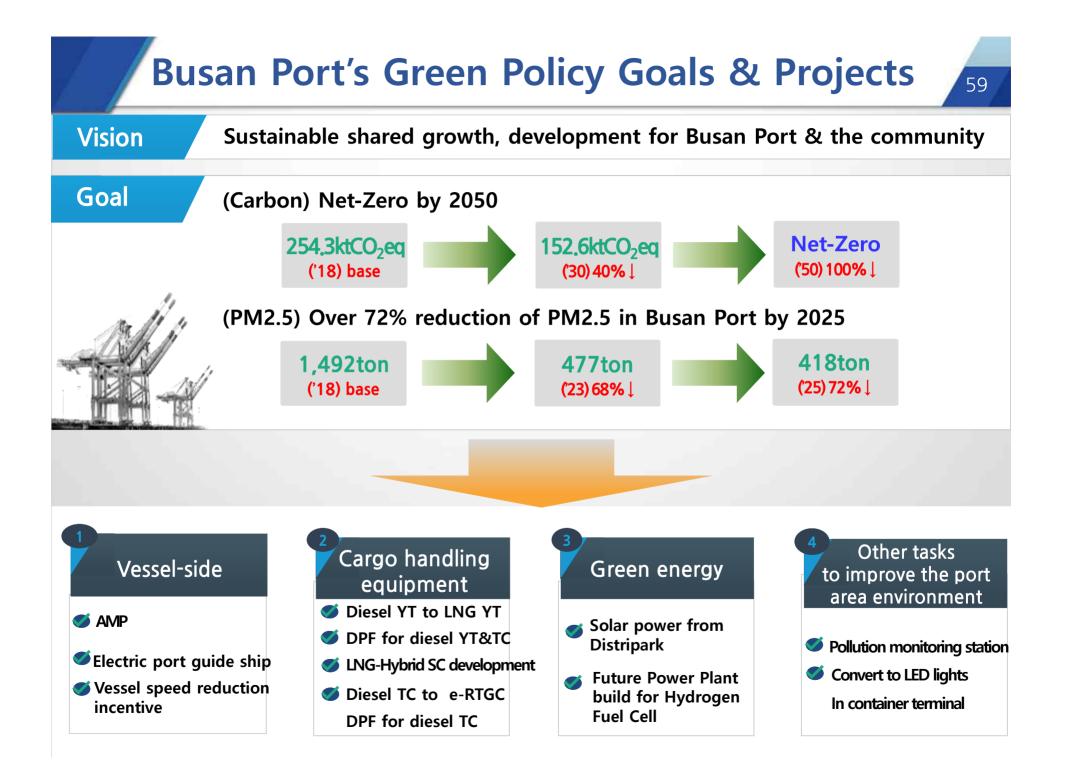
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AMP Facilities in Busan Port

- (Low pressure AMP) 78 AMP stations for small ships are currently

operating in North Port

- (High pressure AMP) 8 AMP stations(SPOs) for New Port (6,600V),
 - 12 AMP stations(SPOs) for North Port (6,600V)
 - * 2 Terminals(HPNT, HJNC) in New Port (2019), 1 Terminal (BPT) in North Port (2021)

NEW PORT





NORTH PORT

60

BPATIER





Emission reduction by introducing an electric port guide vessel

- (**Project detail**) A new electric port guide vessel will be built to reduce emissions from the existing port guide vessel (Ship Saenuri) that is aged (20 years old).
- (Period) Oct. 2020 2023
- (Total cost) \$9.4M (USD1=KRW1,200)
- (Vessel detail) 300 GT, full length of 40 m, 2MWh battery, approximately 80 passengers



< (Current) Busan Port guide vessel (Saenuri) >



< New Port Guide Vessel "E-Green"





Incentive scheme for low-speed vessel operation

Port entry/departure charge exemption for the vessels complying with the speed reduction program within 20 nautical miles from the harbor limit

- (Detail) For the vessels complying with the speed reduction for over 60% of their total entries into 20 nautical miles from the harbor limit, 15–30% of the port entry/departure charge will be exempted.
- (Speed) 12 knot (approx. 22km/h) or slower for a container vessel



< Busan Port's Vessel Speed Reduction Area >

* USD1=KRW1,200

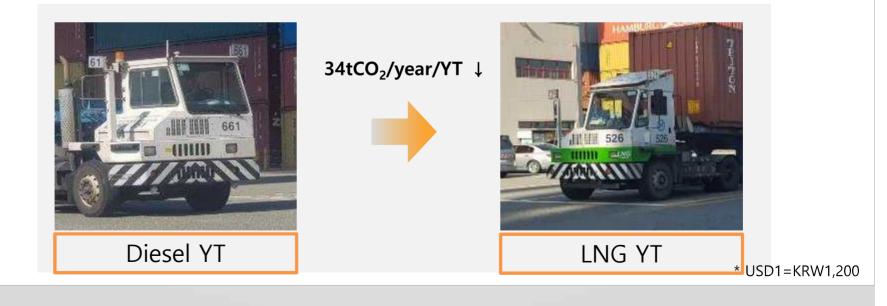
Cargo Handling Equipment

Fine dust reduction by switching fuel from diesel to LNG for yard tractors (YT)

- **5** 100% reduction of fine dust when changing the fuel to LNG
- **Progress and future plan** (Starting from 2015)

2

- (Progress) By 2022, 501 out of 696 YTs converted, achieving 72% conversion to LNG YT
- (Future plan) 50 more Yts by 2023 and 100% Green YT by 2025



63

Cargo Handling Equipment

Emissions reduction by installing diesel particulate filter (DPF) on diesel YT.

DPF (Diesel Particulate Filter)

2

- : DPF is an exhaust filtering device that physically captures diesel particulates and combust them for removal.
- * 83.3% reduction of fine dusts (PM) on average

Development & installation of YT DPF

- (Application) Aged diesel YTs with less than 5 years of remaining life
- (Progress) DPF installed for 81 YTs by the end of 2022
- ※ For one vehicle, the gov't and BPA pay \$29,167 each and private sector pays \$650.
 * USD1=KRW1,200



sel Particulate Filter (DPR

Exhaust gas

< YT DPF installation >

Planned pilot projects for other small cargo handling equipment



< Empty handler >



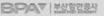
< Forklift >



< Shuttle carrier >



< Reach stacker >





Development and demonstration project for LNG-hybrid shuttle carriers (SC)

Solution of 2 LNG-hybrid SCs to prevent harmful emissions from diesel SC

- (Current status) 2 LNG-hybrid SCs operating on LNG and charged electric batteries was developed.(2021)

- (Future plan) 1SC is leased out to the Korea Port Training Institute for training and demonstration project

* 99% of fine dust can be reduced by using LNG-hybrid engine.





< Shuttle carrier (SC) >

65



Converting diesel transfer cranes (TC) to green e-RTGC systems

89 out of 123 TCs in North Port (72%) were converted to e-RTGC systems.

* 280 TCs in Busan New Port (100%) are electrically operated.

TCs that cannot be converted to e-RTGCs due to operational reasons are installed with DPF (Pilot operation underway for 1 TC in Singamman Pier)



< [d-RTGC] Diesel engine >



< [e-RTGC] Electric TC >

BPAT HUNDE

66





5

Installation of DPF on diesel transfer crane (TC)

DPF for TCs that are difficult to be converted to e-RTGC

* Some TCs in North Port are used for support function between yards, so it is difficult to be converted to e-RTGC.

BPA developed DPF with its own budget and is operating 1 TC with the DPF for pilot purpose. (Singamman Pier)

- Continuous consultation is underway to expand DPF installation and to secure government budget.

* Approximately KRW 103M costs to install DPF for 1 TC. (BPA 45%, Ministry of Oceans and Fisheries 45%, Private 10%)



< [d-RTGC] Diesel engine >



< [T/C DPF] Singamman Pier, RTGC with DPF >



Busan New Port distripark photovoltaic power generation

- 1st phase of the rooftop photovoltaic power project in Busan New Port Woongdong Distripark (Independent project by the Korea Southern Power Co.)
 - (Current status) Lease contracts concluded for PV project (2020), 1st phase PV (4.3MW) construction project ordered (2021)
 - (Capacity) Approx. 4.3MW (5,650MWh annually) (Power consumption by approx. 1,962 households)
 - (Total cost) Approx. \$5M (\$1.2M per 1MW)
 - (Expected result) GHG reduction (2,596t CO2eq)



< PV project location (New Port Woongdong Distripark) >

BPAT HURDEN

Other Tasks to Improve the Port Area Environment

Busan Port Air Pollution Monitoring Station

Δ

- 4 air pollution monitoring stations are in operation to check air quality in the Port
 (BPA) North Port's Gamman Pier/ (Busan) North Port's pier for government ships, New Port's multi-purpose pier/ (Ministry of Environment) New Port's small vessel pier
 - Data is collected through a connected bigdata system, and continuous monitoring is possible.

Additional 21 fine dust monitoring stations installed and operating for thorough fine dust monitoring

- 21 fine dust monitoring stations and signal lights are installed across Busan Port (Jan. 2021), and realtime environmental information on fine dust is provided





< North Port's monitoring stations >

< New Port's monitoring stations >

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Other Tasks to Improve the Port Area Environment

Installing LED lights for the Busan Port container terminal's light towers

Installing LED lights in major terminals to improve brightness and save power consumption

- Phase 1 (2020): 504 LED lights in North Port (Gamman Pier) replaced (Oct. 2020)
- Phase 2 (2021): Replacement project design for the 2,815 LED lights in North Port (Sinsundae, Singamman Pier 7) and Gamcheon Port Central Pier completed (May 2021)
- Phase 3 (2022~23): 1,101 LED lights in New Port (PNIT, HJNC, HPNT, BNCT) planned to be replaced
- When all the lights are replaced with LED lights, 6,290MWh of power will be saved and 2,890tCO2eq of GHG will be reduced annually.



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< Before installing LED lights >



< After installing LED lights >

BPAT HUSSE

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(Intro) Liner Shipping

I. The Port of Busan's Transshipment (Japan & China)

II. The Port of Busan's Plans for New Automated Terminal

III. Efforts to transition the Port to zero emissions.



The Port Working 24/7



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Thank you for your attention.

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