

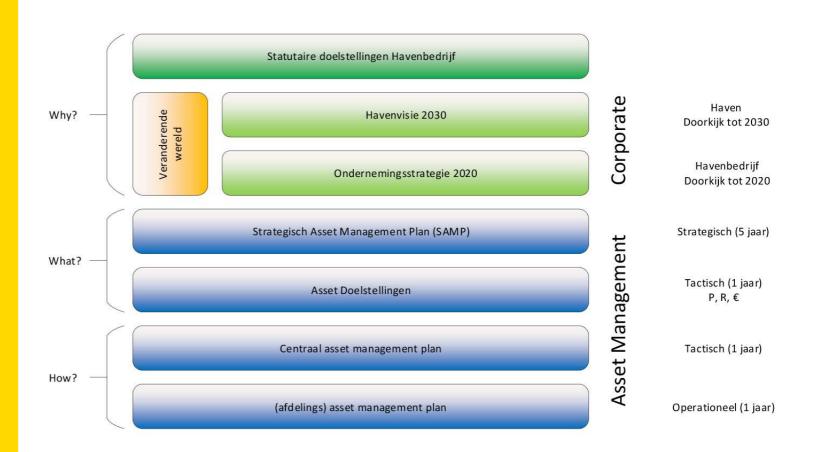
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Asset Manager



Asset management: Line of sight

- In line with corporate goals
 & vision
- 2. Adaptive and resilient
- 3. Translates to strategic & tactical goals & plans
- 4. Implement to supply-chain approach





Corporate Strategies

PoR owns the land and the infrastructure but does not operate

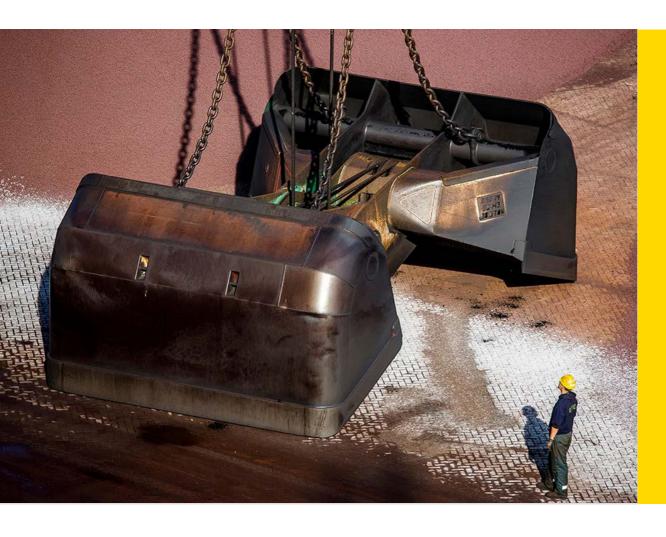
PoR is responsible for the management of public infrastructure, as well as dedicated infrastructure (clients typically owns, operates and manages the superstructure)

Each type of asset (or chain/cluster/area) can have its own strategic approach





Asset Management Strategy



- Risk-based
- Focus on value-creation
- Determined, but adaptive
- Understood and appreciated
- Funded and supported
- Matches organization & suppliers



Asset Management Plans

For dredging this means:

- Waterdepth is a critical asset (A1)
- Outsourcing: services, not risks
- 100% compliancy to rules & regulations
- Balancing Performance, Costs & Risks
- Consideration of valuable resources (VDM)
- 100% compliancy of rules & regulations
- PoR is a key client for the dredging market



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Marketing Strategy

Contracting:

Long-term contracts base-capacity (TSHD)

Create certainty for stakeholders

Room for investments

Room for innovations

Flexible shell of framework charters

Handle high sedimentation

Keep in touch with rest of dredging market





Contract Management

PoR is director of the works:

Central Dredging Desk

Plans, directs, supervises, checks, reports, tests,

- Contractors get paid by
- volume in hopper
- weight in hopper
- hourly rate

